



## **PRESS INFORMATION (16. January 2024)**

### **profine and Delta Dore join forces for safe and smart windows: New partnership from Fensterbau Frontale 2024**

In a pioneering cooperation, the profine Group, one of the leading system providers for PVC-U window profiles, and the French Delta Dore Group, a Europe-wide renowned provider of smart home solutions, have joined forces to form a strategic partnership. The primary goal of this alliance is to create additional sales potential for profine's window manufacturing customers by giving them easy access to the broad product portfolio from the smart-home world.

The focus of the partnership is the issue of security around windows and doors. The Delta Dore Group's products, which offer not only safety but also increased energy efficiency and are particularly easy to use, will in future be marketed to customers by the system provider in the "Smart Products" range of its Kömmerling brand. In order to meet the different requirements of window specialist companies, profine offers packages tailored to their needs, ranging from "Smart Basic" to "Security Professional".

A successful pilot customer phase in autumn 2023 confirmed the great potential of the collaboration. The official starting signal will take place at the Fensterbau Frontale trade fair in March 2024, where both companies will present joint exhibits with various smart solutions at their respective stands.

The collaboration was officially sealed on January 13, 2024 by the two CEOs of the partner companies.

"As a smart-home pioneer from the very beginning, we help people to make their homes safer, more comfortable and more sustainable with Delta Dore's intelligent solutions," says Pascal Portelli, CEO of the DELTA DORE Group. "We specifically rely on industrial partnerships like the one with profine to remove technical barriers and make access to intelligent living easier."

Dr. Peter Mrosik, owner and CEO of the profine Group, comments on the cooperation between the two companies as follows: "Digitalization is an essential component of our strategy for more sustainability. We want to constantly create new opportunities for our partners to strengthen their



position in future-oriented markets. The cooperation with the Delta Dore Group offers excellent opportunities for this.”

#### **About profine:**

profine GmbH – International Profile Group – is a worldwide leading manufacturer of PVC-U profiles for windows and doors and a renowned provider of shutter systems and PVC sheets. With its KBE, Kömmerling, and TROCAL brands, the Group supplies its products to more than 100 countries and has an excellent international standing at 29 sites in 23 countries. profine Group manufactures at production facilities in Germany, France, Italy, Spain, Bosnia-Herzegovina, Russia, India, the UK, Ukraine, the USA and China, with its head office in Pirmasens, Rhineland-Palatinate, and a payroll of over 3,200.

#### **About DELTA DORE:**

DELTA DORE is a French group with an European focus and a pioneer in home automation. For over 50 years, Delta Dore has put its expertise in the control of energy, comfort management, and security equipment to promote a more comfortable and sustainable way of life. This objective is supported by annual research and development amounting to nine percent of turnover. Each year, the company manufactures 5.5 million products to the highest quality requirements and Made in France. With its Delta Dore brand the Group addresses consumers who want to entrust the installation of their smart home project to a professional service.

#### **PRESS CONTACT**

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